

# NetSuite® OpenAir® Connector



*Dell Boomi's pre-built NetSuite OpenAir Connector extends the NetSuite platform & enables seamless connectivity and application integration between business-critical applications to provide agility & visibility to your services organization, & company-wide.*

## About NetSuite OpenAir

NetSuite OpenAir professional services automation (PSA) software supports your entire services organization with real-time visibility and anytime, anywhere access to the tools and information you need.

NetSuite OpenAir is the world's best solution for resource management, project management, project accounting and timesheet & expense management.

## About Dell Boomi AtomSphere® iPaaS

Dell Boomi AtomSphere integration platform as a service (iPaaS) seamlessly extends the NetSuite platform by enabling NetSuite customers to connect to any combination of cloud and on-premises applications without software, appliances or coding.

Organizations of all sizes, from growing companies to large enterprises, enjoy rapid time to value as a result of drastically reduced implementation times as well as substantial cost savings over traditional integration and solutions. Dell Boomi solutions are cloud-based, easy to use & scalable.

## Common Integration Scenarios

### NetSuite OpenAir to Salesforce® Sales Cloud® (CRM)

By integrating NetSuite OpenAir with Salesforce.com Sales Cloud or other CRM/SFA applications, your resource planning, project cost estimating and ongoing cost management is streamlined. Common integration processes include:

- Salesforce Accounts to OpenAir Customers
- Salesforce Opportunities to OpenAir Projects
- Salesforce Contacts to OpenAir Contacts
- Salesforce Products to OpenAir Charges & Project Budget
- Salesforce Cases to OpenAir Project Tasks

## Cloud-to-Cloud or Cloud-to-On-Premises Apps

Professional services engagements often require the exchange of project- and business-essential information from a variety of applications, such as:

- NetSuite
- Oracle
- SAP
- Microsoft Dynamics
- Workday

## Key Benefits of Dell Boomi AtomSphere

### Enterprise Integration Capabilities at a Fraction of the Cost

- Drag and drop workflow — no coding required
- Support for simple to complex business logic
- No software or appliances to install or maintain
- Web access to integration platform
- Instantly deploy anywhere in the world
- Native collaboration with partners and customers
- Support for any-to-any mapping
- Elegant behind-the-firewall connectivity for on-premise integration
- Full-featured dashboard
- Robust logging and debugging
- Centralized management of all integration activity

### Real Cloud for True Cloud Integration

- Fastest time to value
- No software, hardware, or appliances to deploy
- Pay as you go "per connection" pricing
- In the cloud, zero-footprint deployment option

### True Multi-tenancy

The innovation that defines a true SaaS platform is a multi-tenant architecture, in which all customers share a single, common infrastructure and code base that is centrally maintained. A multi-tenant integration platform, like AtomSphere, offers significant advantages for businesses, including a central, web-based dashboard to manage integration processes, simple tools for customization, and seamless upgrades and maintenance.

## For More Information

To learn more about Dell Boomi, call 1.800.732.3602 or visit [www.boomi.com](http://www.boomi.com).