

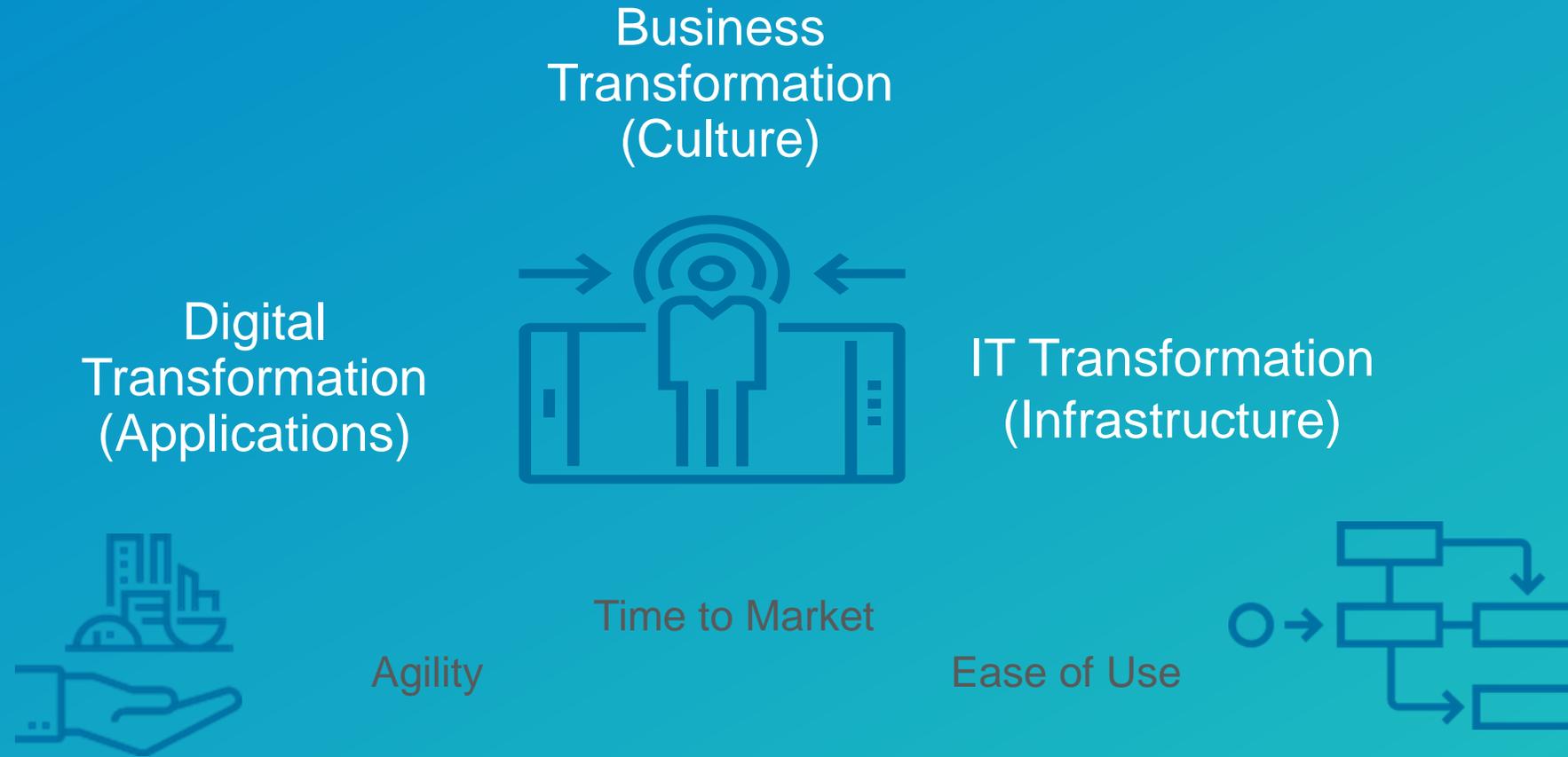
How To Become A Transformative Enterprise Architect

Chris Larsen
Global Practice Manager Enterprise Architecture
Dell Boomi Professional Services

Agenda

- Being a Transformative Enterprise Architect
- Major Goals of Enterprise Architecture
- A Boomi Perspective on Enterprise Architecture
- Enterprise Architecture Challenges
- How Can Dell Boomi Help?

Transformative Enterprise Architect



Faster. Smarter. Cheaper.

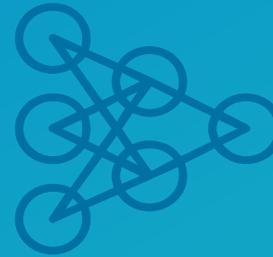
Enterprise Architecture: Major Goals



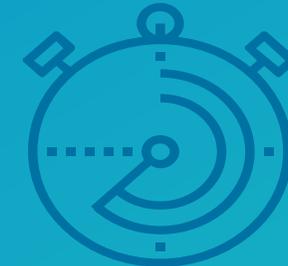
Eliminating brittle architecture



Reducing complexity across systems, integrations, & data



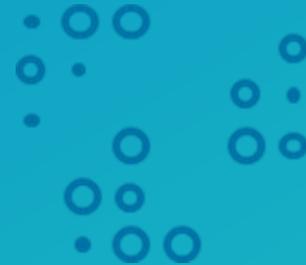
Eliminating cobbled together systems and processes



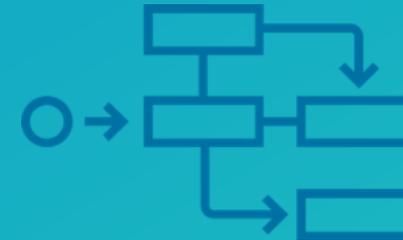
Enabling Business Agility



Enabling coordination of customer, supplier, & employee processes

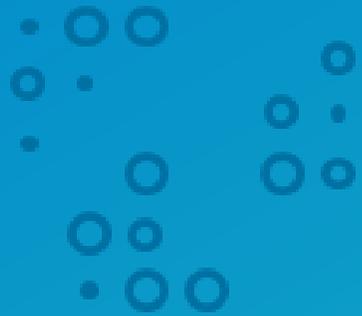


Fixing data which is patchy, error prone, and not up to date



Traceability between strategies to processes to business capabilities

Importance of fixing integrations —legacy debt— matters to Enterprise Architects



Fragile



Limit
process
performance



Higher
Maintenance
Costs



Risk of
Failure

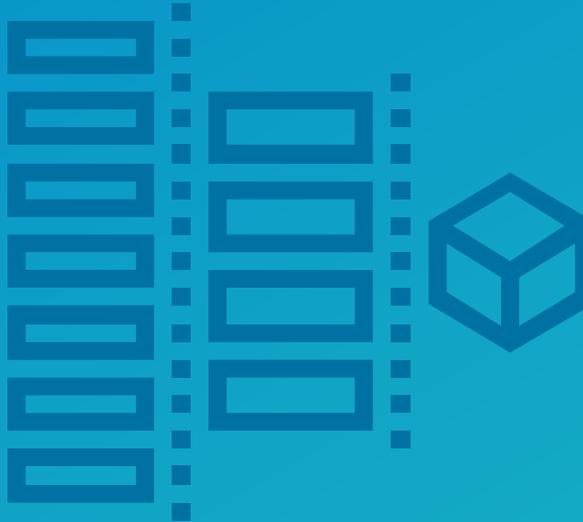


Limited
Reuse

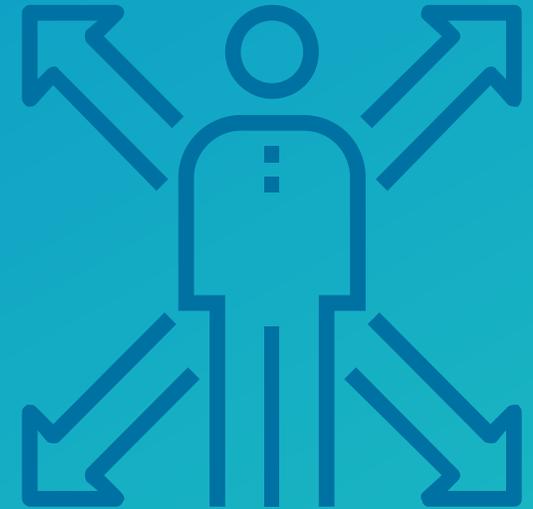
What To Know



CIOs often charter EA to be the interface to strategy

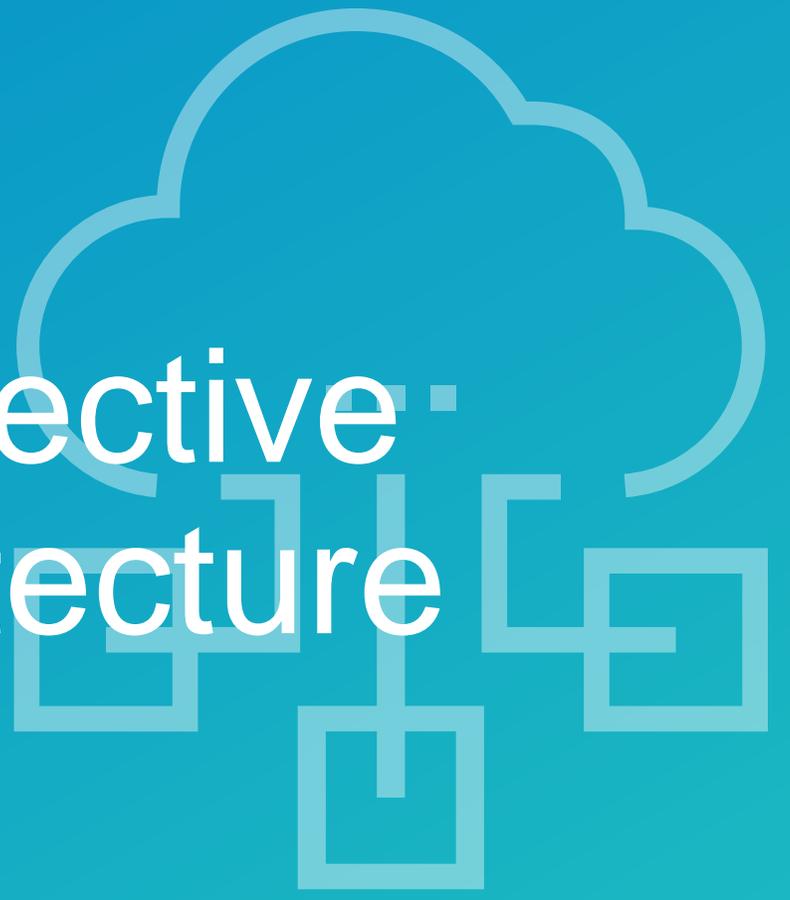


Some think of the profession being more about business planning



They can be a gateway or a hindrance to your success

A Dell Boomi Perspective on Enterprise Architecture

A faint, light blue graphic in the background consists of a cloud shape at the top and a network diagram below it. The network diagram features several interconnected squares and lines, suggesting a complex system architecture.

OUR PLATFORM

CONNECT YOUR PAST, PRESENT AND FUTURE TECHNOLOGY INVESTMENTS

The key to your company's future is managing the entire end-to-end workflow – the people, process, and technology. Boomi delivers all of this in a unified platform. Every element of the platform is designed for ease of use, leveraging all of the advantages of the cloud.

Boomi solves your hard technical challenges, so you can focus on improving your business. With Boomi, your digital transformation is within reach.



Integrate

Application and data integration

Connect all your applications and data sources across your hybrid IT landscape to unlock data silos and achieve pervasive integration.



Hub

Master data hub

Synchronize and enrich your data through a data hub so the organization has trusted data to make business decisions.



Exchange

B2B/EDI management

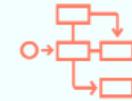
Achieve interoperability between your internal systems and your ecosystem of trading partners to extend the reach of your business operations.



Mediate

API design and management

Modernize and expose underlying data as APIs to deliver scalable and secure real-time interactions for the new world of applications.



Flow

Workflow automation and app development

Automate workflows on any channel, device or platform to create new experiences for customers, partners or employees.

What are the EA challenges Boomi can help with?

Eliminating
Brittle
Architecture

Integrate +
Mediate

Reducing
Systems, Data,
& Integration
Complexity

Integrate +
Flow

Enabling
Business Agility
&
Transformation

Platform

Coordinating
Customer,
Supplier, &
Employee
Business
Processes

Hub + Flow

Optimizing IT
Efficiency and
Effectiveness

Application
Rationalization

Complexity Matters to Today's Businesses



Freezes
organizational
strategies in past



Limits improvability
of the business

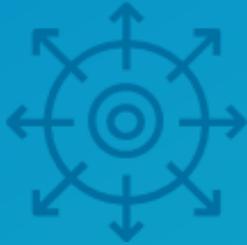


Prevents cost
takeout from
architectural
maturity



Prevents tangible
digital
transformation

Businesses Win When Architecture Creates:



Integrated
Channels

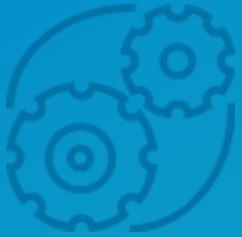


Seamless
end-to-end
transactions



Real
understanding of
customer data

Many Successful Businesses will not Cross the Digital Divide



Not completely digitizing their business capabilities



Enterprise silos prevail



Data remains patchy, error prone



Integrations for systems and processes are cobbled together

“51% of businesses suffering from silos and complexity”

“Is Your Company Ready for the Digital Future”, MIT-CISR, Dec 2017

Recommended Enterprise Architecture Strategies



Get in the middle of transformation plans



Fix brittle integrations that limit the business



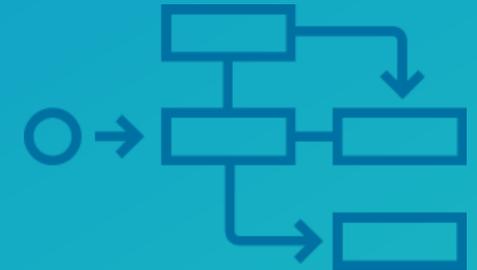
Make your org more efficient + effective



Enable customer, supplier, & employee single views



Bring data to forefront

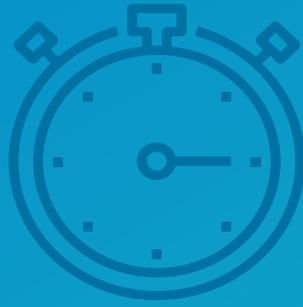


Create differentiation through integrative business capabilities

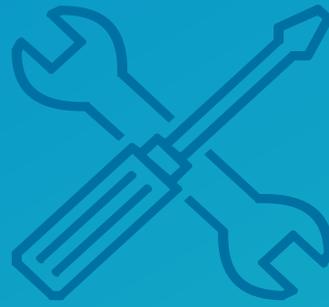
How does Boomi help?



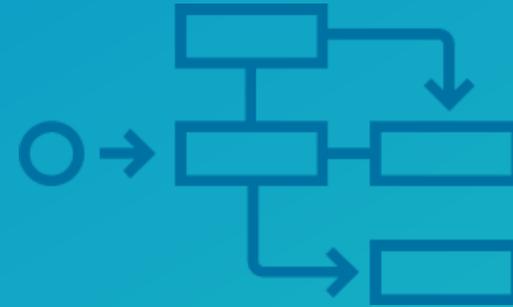
Replaces integration mess with one integration per source



Reduces time to build & maintain integrations with a drag and drop approach



Fixes customer and other data with a single correct view



Enables compelling customer journeys with a drag and drop approach



Where you want to be

Digital Transformation



Applications

*Discrete Process
Digitalization*

- App Centric
- Disconnected Enterprise
- Band aide Integrations
- Support Existing Business Models



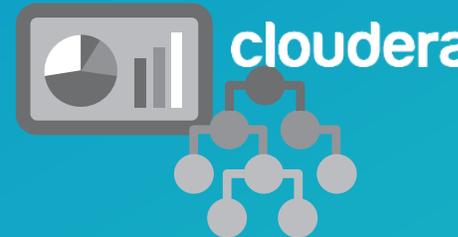
Historical Analysis

*Digital
Usage*



Connected Enterprise

Optimized Processes



Customer Experience

New Business Models

*Digital
Transformation*

- Seamlessly connected Enterprises
- Ready to Use Data
- New Business Models

Architectural Challenges in a Transforming World



- Creating overarching business consolidation
- Enabling businesses agility
- Fixing customer, supplier, and employee data
- Measuring and managing data quality
- Reliably interconnecting business services

“With Dell Boomi integration, the POC was completed in 25 hours...Dell Boomi delivered costs savings of around \$18,250 or 73% when compared to existing on-premise solutions.”



Ovum
From the case study on
“Adoption of Dell Boomi
iPaaS by Novartis”





CHALLENGES



RESULTS

- Deployed twice the integrations in one sixth of the time
- Cut operating expenditures by 30%
- Expect TCO to grow to 50%



Integrate

Hub

Exchange

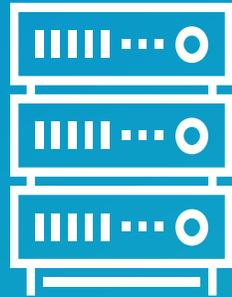
Mediate

Flow

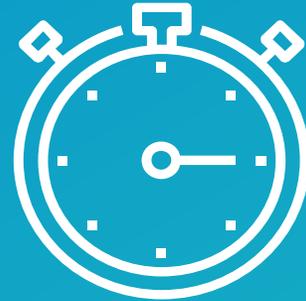
- Novartis: Key Numbers (According to Ovum Research)



Immediate costs savings=30%



Reduction in Server Capacity=50%



Developed double the number of integrations in 1/6 the time



Expected Long Term TCO=50%

Implications For Architects Of Boomi Platform



- Matures Enterprise Architecture
- Fixes Company Data
- Enables Business Agility
- Enables Data Architecture & Governance

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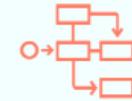
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Questions?

