Who is TQL?

- 3rd Party Logistics company founded in 1997 based in Cincinnati, Ohio
- Non asset based 3PL – we connect shippers with carriers
- Services: full truckload, less-than-truckload, intermodal, drayage, and more
- Keys to Growth: Carrier network, industry leading technology and unmatched service
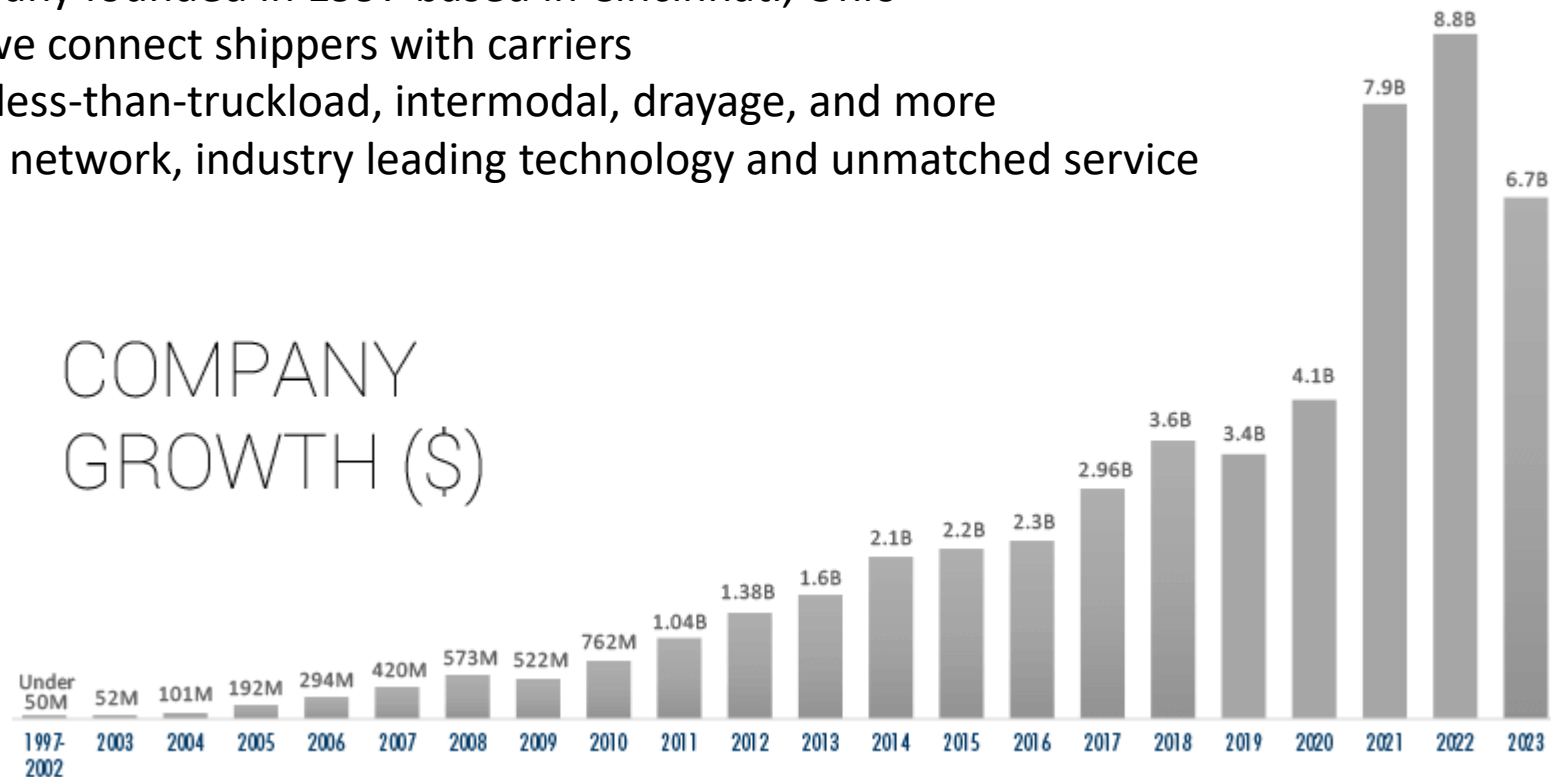

2023 OVERALL CUSTOMER SURVEY

9.3

SATISFACTION SCORE OUT OF 10

COMPANY GROWTH ($)

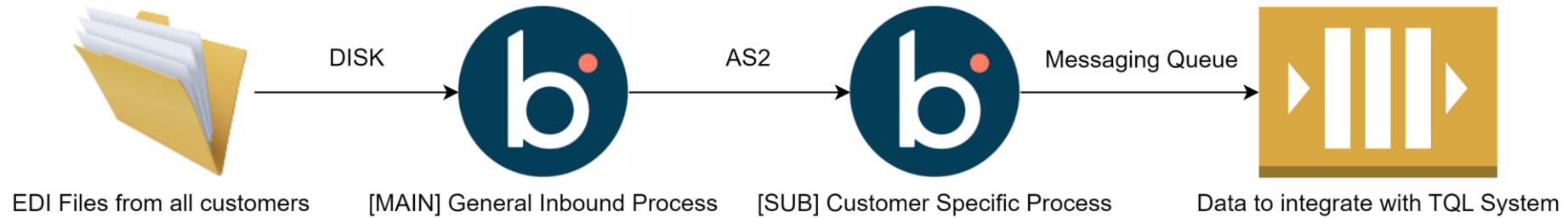| Year	Growth
1997-2002	Under 50M
2003	52M
2004	101M
2005	192M
2006	294M
2007	420M
2008	573M
2009	522M
2010	762M
2011	1.04B
2012	1.38B
2013	1.6B
2014	2.1B
2015	2.2B
2016	2.3B
2017	2.96B
2018	3.6B
2019	3.4B
2020	4.1B
2021	7.9B
2022	8.8B
2023	6.7B

TQL

B2B at TQL

- EDI – transportation transaction sets
    - Inbound: 204, 997, 816, 824, 864
    - Outbound: 210, 214, 990
    - 2023: ~40M EDI transactions
    - 2024 YTD: ~38M EDI Transactions

- Biztalk to Boomi Program Goals
    - Migrate 1800+ trading partners to Boomi
        - Every trading partner has unique requirements
    - Onboard new customers to Boomi
    - Improve experience for EDI analysts
    - Improve operational support experience

- Future goals
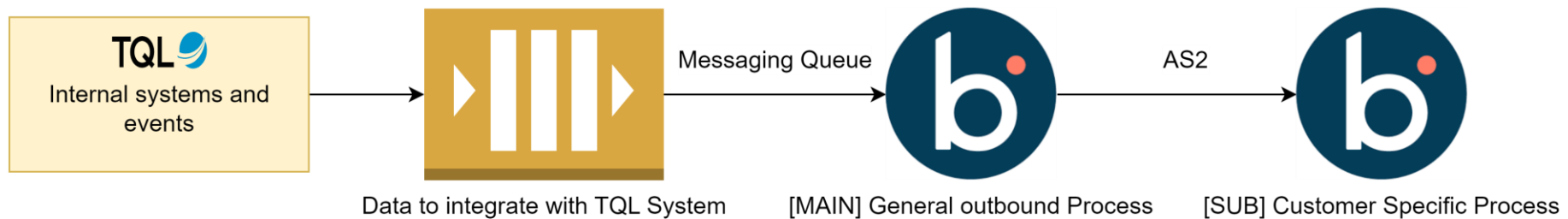   - Continue to build out new EDI and non-EDI capabilities with Boomi

Approach

<u>Inbound Document Flow</u>

EDI Files from all customers — DISK → [MAIN] General Inbound Process — AS2 → [SUB] Customer Specific Process — Messaging Queue → Data to integrate with TQL System

<u>Outbound Document Flow</u>

TQL Internal systems and events → Data to integrate with TQL System — Messaging Queue → [MAIN] General outbound Process — AS2 → [SUB] Customer Specific Process

Challenging scenario #1

- Out of standard EDI documents
    - Multiple ISAs in a single file
    - Too many or too few segments in the EDI file
    - ST Control number with spaces

Challenging scenario #2

- 1,800 trading partners with unique requirements
  - Placement of critical data varies by customer
  - Complexity with ref notes
  - Creating flexible map functions

Challenging scenario #3

- TMS\Groups has custom specifications per customer
    - Customer resolution is beyond the ISA\GS
    - Outbound connectivity can differ between customers in a group

Challenging scenario #4

- Inbound processing speed is critical
  - Customer SLAs for load acceptance
  - Need to reduce time between processes to limit delays
  - How do we jump from the main process to the customer process in real-time?

Questions

Any Questions?